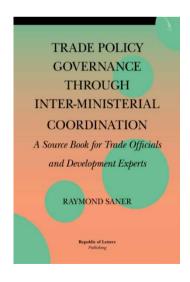
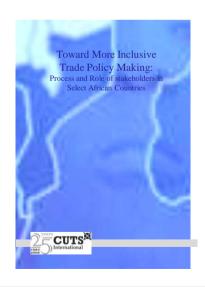
CSEND-CUTS Book Vernissage

19th July 2010, Geneva







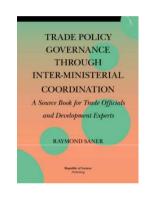




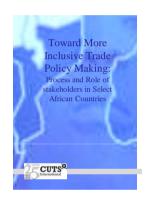


Opening and Introduction

Briefing on







Discussion

· Closing



Welcome Address

Mr. Darius Kurek

Counsellor (Trade & Development)
Permanent Mission of Switzerland to
the WTO & EFTA



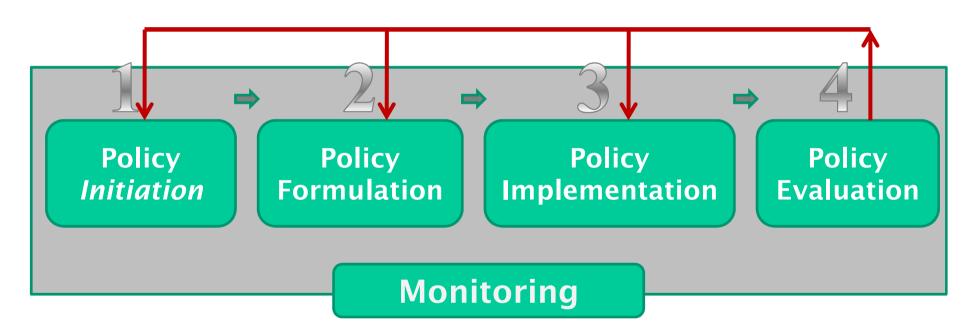
Introduction

Why Coordination and Consultation of Trade Policy Matter?

Prof. Lichia Yiu, Ed.D. CSEND



Policy Making Process





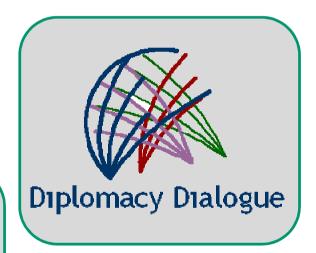
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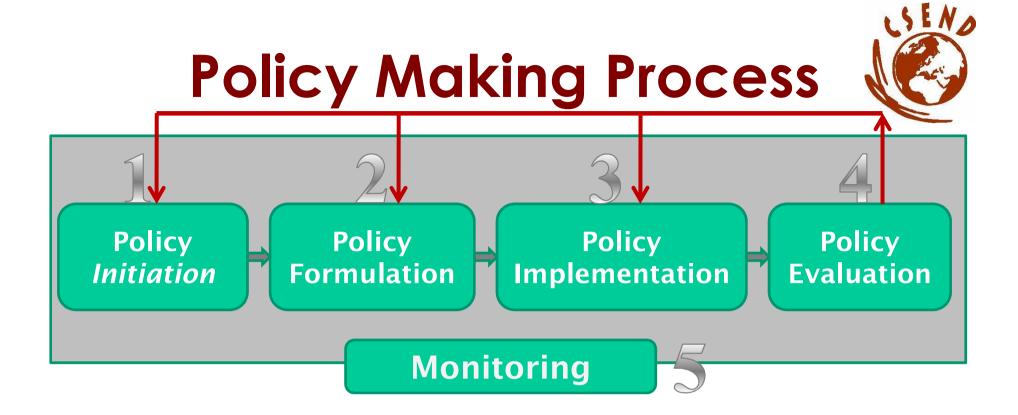


Since 1993, A Geneva based R&D organisation







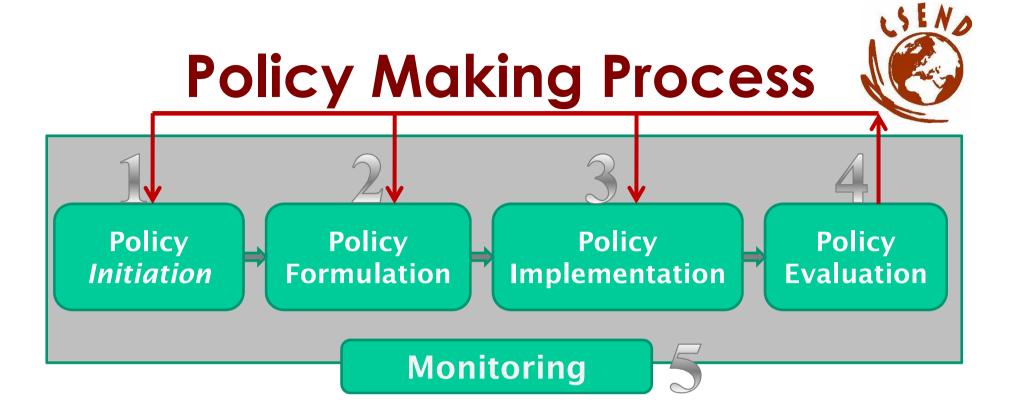


Ownership + Coherence + Relevance = Quality

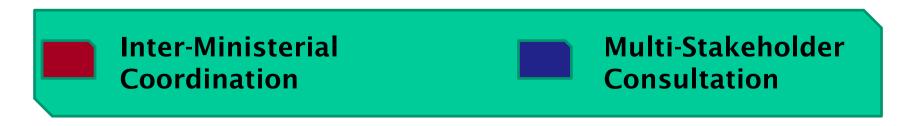
Trade as A Driver for National Economic Development

"In 1997, there were 25 LDCs. Today, we have twice that number – and this is after three or four decades of what we call intensive help, policy making and analysis for LDCs. Only two LDCs have graduated from the group in all that time, and there are now only three in the pipeline for graduation."

(Supachai Panitchpakdi, Secretary-General of UNCTAD, at Trade & Development Board, June 2010)

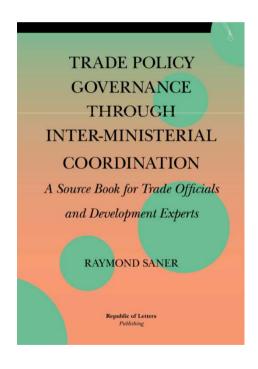


Ownership + Coherence + Relevance = Quality



Book Vernissage: "Inter-ministerial Coordination and Stakeholder Consultation of Trade Policy Making", 19th July 2010





"Trade Policy Governance through Inter-Ministerial Coordination"

Prof. Raymond Saner, Ph.D.

Importance of IMC



- The increase of the international and regional dimensions of trade makes trade policy coordination necessary.
- ➤ Effective IMC helps eliminate policy programmes that duplicate actions and regulations.
- ➤ Coordination is a necessary element to deal with 'cross-cutting issues.
- Deficient policy coordination at the interministerial level decreases a country's ability to improve their trade negotiation performance

Features of a Good Trade Policy:

(CUTS, GRC, 2009)



- Based on national development policy
- Linked with other governmental policies
- Linked with international commitments
- Guides future positions on international negotiations
- Balances the interests of all key stakeholders
- Has a clear implementation plan with adequate resources

Country Commodity Development Strategy Map



COUNTRY: BENIN

Commodities: 1. Cotton 2. Cashew nuts 3. Pineapple 4. Shrimps & fish

CRITERION	POLICY				INSTITUTION				ENTERPRISE			
	1	2	3	4	1	2	3	4	1	2	3	4
Warehousing and storage												
Electricity												
IT and Telecom												
Transportation												
Production inputs												
Processing the production inputs												
Standard setting												
Quality culture			2						i)			
Quality infrastructure												
Distribution system												
Business linkages												
Pricing mechanisms	-0	200				*		1				
Investment climate	0											
Social and environmental sustainability												

Key:

Shaded cells indicate correspondence of DTIS text with criterion

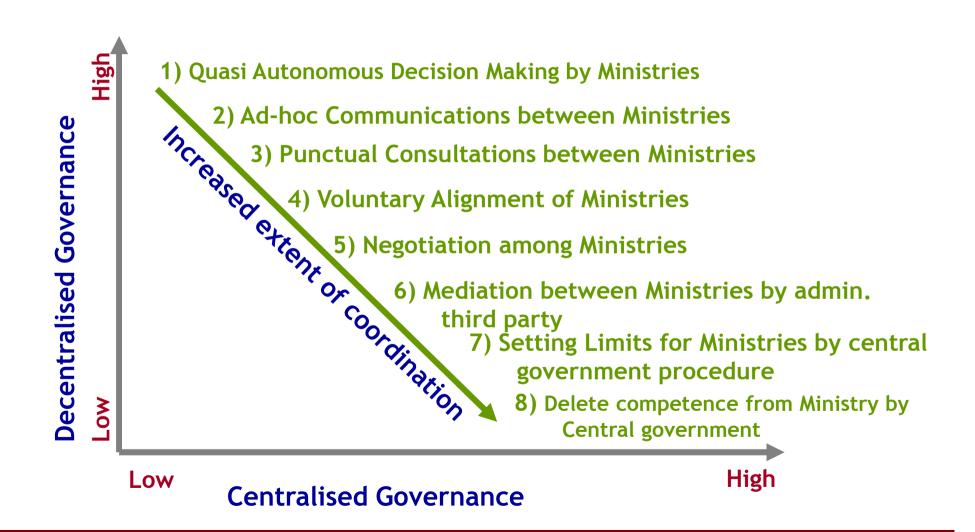
Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 4 = 168

Correspondence of DTIS to the criteria = 26 (15%)

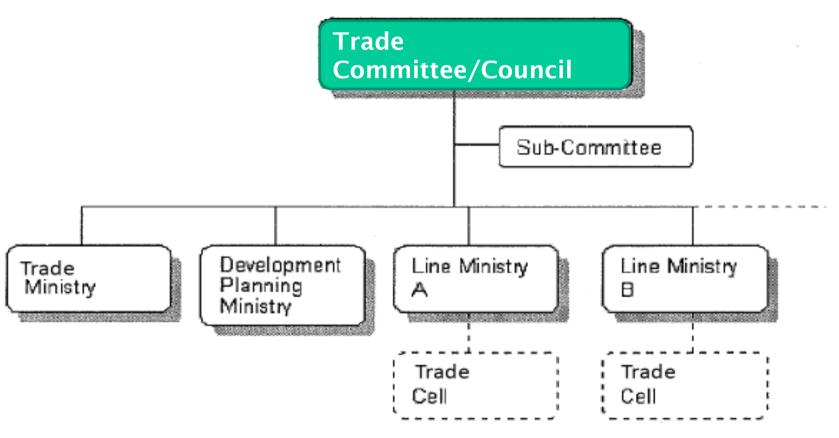
Levels of Governmental Coordination

(CSEND, 2009)



Trade Policy IMC: Type A: Trade Coordinating Commitee



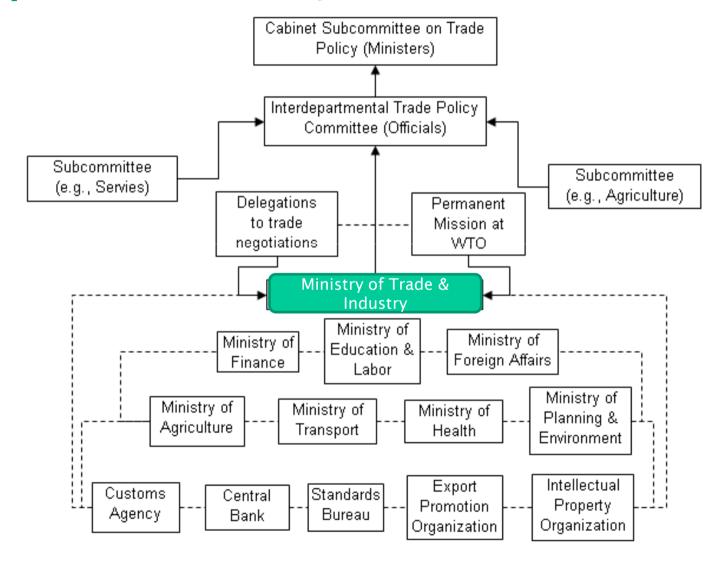


(Based on Boyer, p. 2)

(adapted from Nathan, p. 2)

Trade Policy IMC:

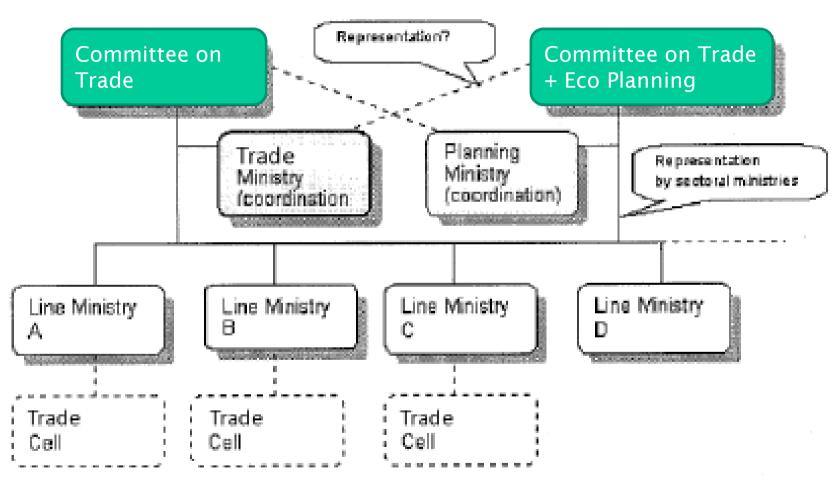
Type B: Trade Ministry in Dominant Position



Trade Policy IMC:

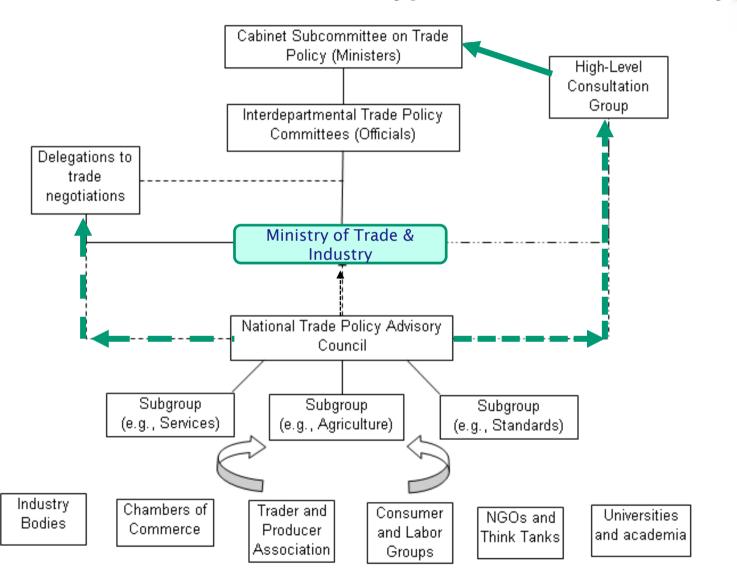
Type C: Balance of Power vs Trade Policy Paralysis





Trade Policy IMC:

Consultation Process & Risk of Bypass for Trade Ministry



(based on Nathan, p. 15)

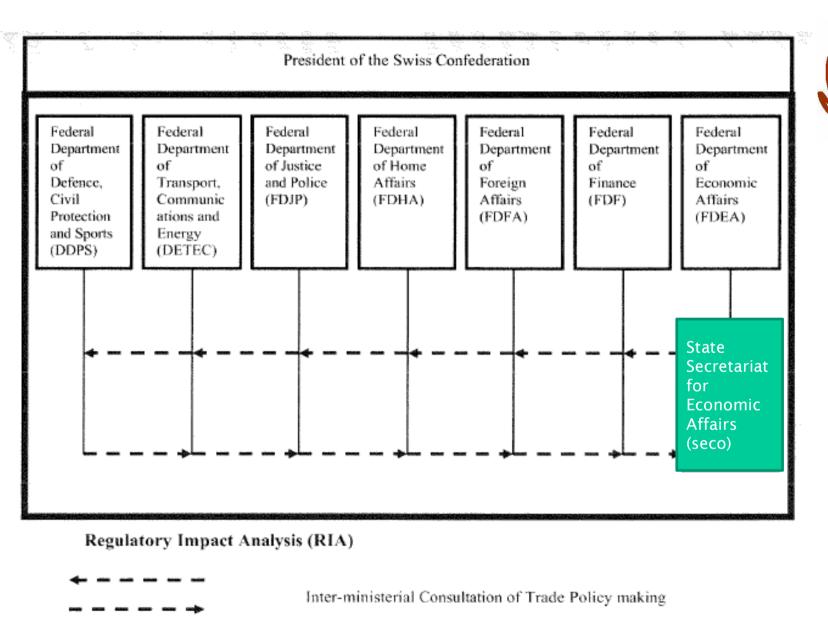
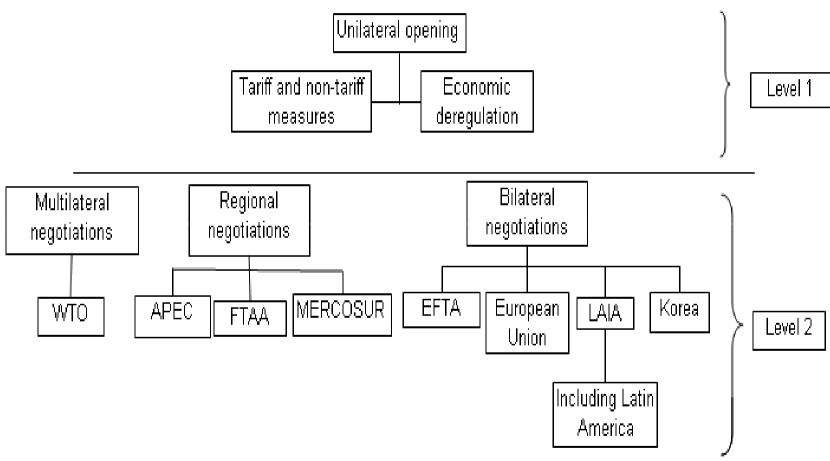


Figure 1. Regulatory Impact Analysis. Federal Council and Inter-ministerial Consultation of Trade Policy-making

Chile's Split-Level System



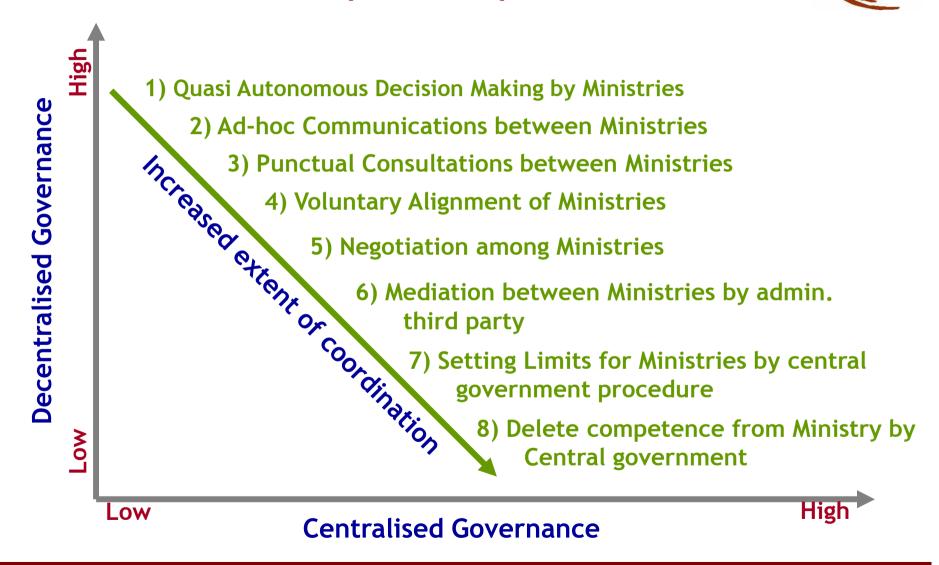


The IMC is crucial to help country:

- identify coherent trade & economic development strategy based on supply & value chain analysis
- 2. design and manage consistent interministerial trade policy cooperation based on IMC consultation mechanisms
- 3. ensure effective trade negotiatons and efficient implementation of trade agreements with adequate monitoring for constant trade policy updating and finetuning
- 4. improves credibility and competence of DC/LDC government in their dialogue with donors and regional IOs

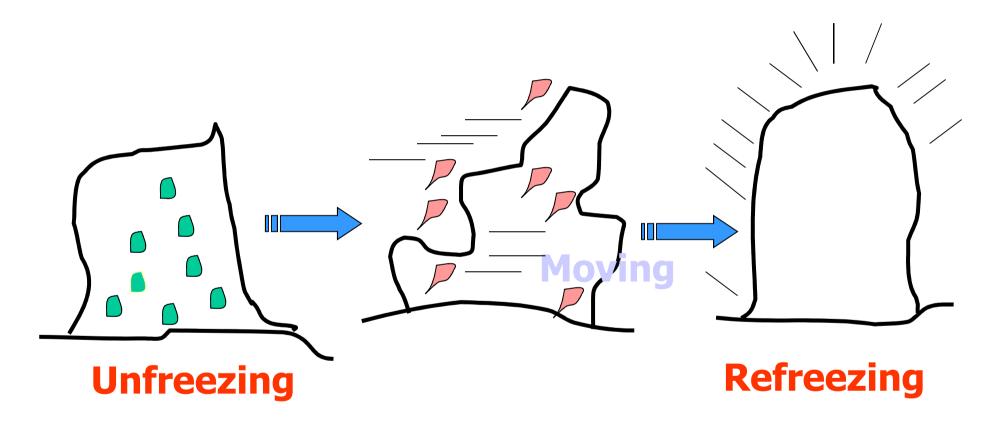
Levels of Governmental Coordination,

(CSEND, 2009)





"Lewin's Law"



Resistance Management

SINO CONTRACTOR OF THE PROPERTY OF THE PROPERT

R. Beckhard & R. Harris, 1987

$$C = [ABD] > X$$

C = Change

A = Level of dissatisfaction with the status quo

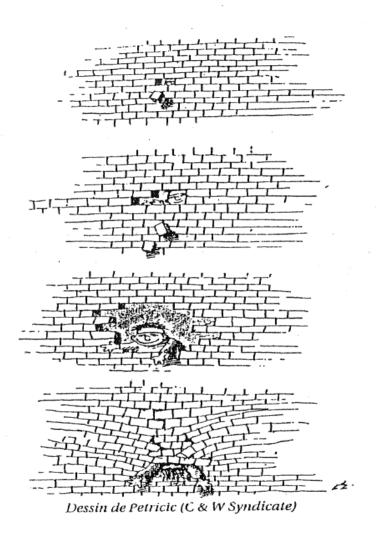
B = Desirability of the proposed change or end state

D = Practicality of the change (minimal risk and disruption)

Factors A, B and D must outweigh the perceived costs (X) for change to occur

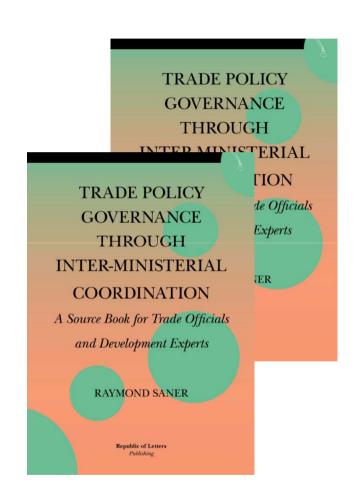
The System's Response to Macro-Change





Organisational Consultants Ltd.





Thank You!!!



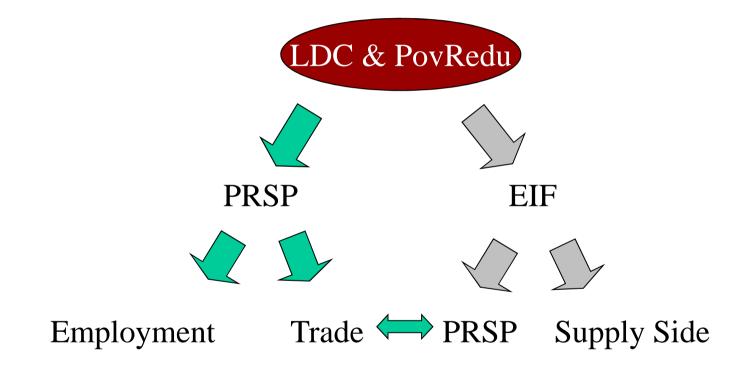
Closing Remarks

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Prof. Lichia Saenr-Yiu, Ed.D. CSEND, Geneva







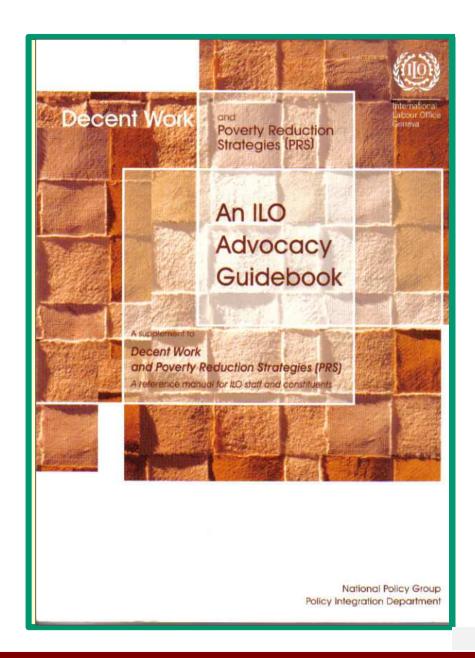
Implementing DTIS: Need for effective IMC



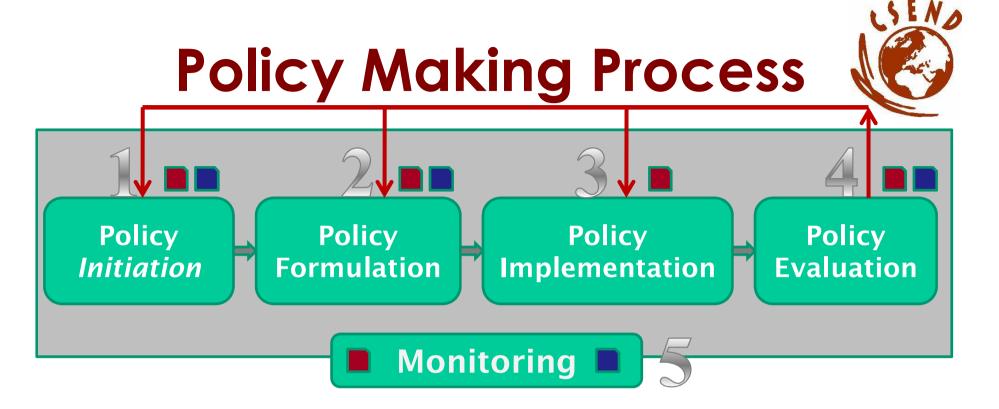




need for Inter-Ministerial Coord &







Ownership + Coherence + Relevance = Quality





Closing Remarks

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Mr. Atul Kaushik, MBA Director, CUTS GRC