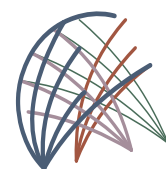


Diplomacy Dialogue

Multilateral Negotiation Simulations

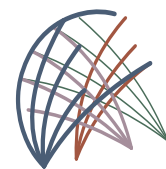
Developed or applied by DiplomacyDialogue, CSEND, Geneva

A. International Investment and Debt						
Type/Name	date	No. pts max	Owner	Updates needed?	Targets	Suitable for TR & Teaching
FDI - 3 MNCs, 3 countries, 6 SMEs	1985, update 1990s	30	Prof Moxton, USA	no	MNCs, Schools	yes
London Club, banks vs indebted sovereign states	1990s	25+	CSEND and BNP	Background info to be updated	Banks, Government Officials dealing with foreign debts	yes
FDI-CDM-KP, Host country, MNC, local company	2003	30-40	CSEND & Energy Solutions	Minor update	Government officials in charge of CDM, Env, trade, investment, Teaching	yes
B. International Politics and Economy						
Type/Name	date	No. pts max	Owner	Updates needed?	Targets	Suitable for TR & Teaching
Isle Y&Y, bilateral, sovereignty	2004	20	Alexander Mühlen	Ok	Diplomats, teaching	yes
Budget Support vs Project Aid, bilateral	2004	30-40	Alexander Mühlen	Ok	Diplomats, teaching	yes
UN Security Council on future of Iraq, 15 countries	2005	40	Alexander Mühlen	ok	Diplomats, teaching	yes
Establishment of UNDR0	1990s	30	Clingendael	no	Diplomats	yes
PRSP, 23 roles	2004	30-40	CSEND	Minor Update: add. Info on IMF debt, Paris club	ILO, African countries	yes
Cyprus Case UN, NC & SC	2000	40	CSEND	Minor update	Diplomats, teaching	yes



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B. International Politics and Economy (Cont'ed)						
<i>Type/Name</i>	<i>date</i>	<i>No. pts max</i>	<i>Owner</i>	<i>Updates needed?</i>	<i>Targets</i>	<i>Suitable for TR & Teaching</i>
Membership Application of PLO to OMT	1998	30-40	CSEND	no	Diplomats, Teaching	yes
HR Council Negotiations	2006	40	CSEND	No	HR specialists, diplomats, Teaching	yes
C. International Trade						
<i>Type/Name</i>	<i>date</i>	<i>No. pts max</i>	<i>Owner</i>	<i>Updates needed?</i>	<i>Targets</i>	<i>Suitable for TR & Teaching</i>
WTO, goods Four countries, 22 products	2004	40	CSEND		Trade officials, educators	yes
WTO, GATS/ES 7 countries	2003	40	CSEND	Update on latest dev. GATS	Trade officials, educators	yes
WTO, TRIPS- Trad.Knowledge 7 countries	2004	40	CSEND & F. Addor	Update on latest TRIPS dev	Trade officials	yes
WTO, NAMA,	2006	40	CSEND & SECO	Update on latest WTO dev.	Trade officials	yes
WTO, Public Procurement	2000	40	CSNED & SECO	Needs update	Trade officials	yes
WTO, Geographical Identifications	2003	40	CSEND & SECO	Needs update	Trade Officials	yes
WTO Energy	1995	40	CSEND & SECO	Needs update	Trade officials, TEaching	yes
WTO post Cancun, 7 countries, 19 issues, text neg.	2003	40-50	CSEND	Needs update	Trade officials, Teaching	yes
WTO, capacity building	2001	40	CSEND & SECO	Needs update, e.g. A4T	Trade officials, Teaching	yes
WTO, Market Access, EPA-SADC	2005	40	IDS, UK	Needs update	Trade officials, teaching	yes



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D. Climate Change						
<i>Type/Name</i>	<i>date</i>	<i>No. pts max</i>	<i>Owner</i>	<i>Updates needed?</i>	<i>Targets</i>	<i>Suitable for TR & Teaching</i>
Kyoto Protocol, 5 major coalitions, COP meeting	2000	30	CSEND	Needs updating	KP officials, Teaching	yes
E. Private Sector						
<i>Type/Name</i>	<i>date</i>	<i>No. pts max</i>	<i>Owner</i>	<i>Updates needed?</i>	<i>Targets</i>	<i>Suitable for TR & Teaching</i>
UBS-SBS, M&A lending, 2 banks, one client	1990s	30	CSEND	Needs update	Managers	no
BNP-Paribas, Market Access and Client Acquisition, 2 banks, 1 customer	2000	30	CSEND	Ok	Managers	no
Swissair, Landing Rights	1990s	30	CSEND	Needs update	Managers, Teaching	yes
Swissair, Code Sharing	1990s	30	CSEND	Needs update	Managers, Teaching	yes
M&A in Eastern Europe	1990s	30	CSEND	Needs update	Managers, Teaching	no