

## ANNEX V: Country Commodity Development Strategy Maps

**COUNTRY: BENIN**

Commodities: 1. Cotton 2. Cashew nuts 3. Pineapple 4. Shrimps & fish

CRITERION	POLICY				INSTITUTION				ENTERPRISE			
	1	2	3	4	1	2	3	4	1	2	3	4
Warehousing and storage												
Electricity												
IT and Telecom												
Transportation												
Production inputs												
Processing the production inputs												
Standard setting												
Quality culture												
Quality infrastructure												
Distribution system												
Business linkages												
Pricing mechanisms												
Investment climate												
Social and environmental sustainability												

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 4 = **168**

Correspondence of DTIS to the criteria = **26 (15%)**

**COUNTRY: BURKINA FASO**

Commodities: 1. Cotton 2. Cattle 3. Sesame 4. Peanut 5. Sheanut 6. Cashew

CRITERION	POLICY						INSTITUTION						ENTERPRISE					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
Warehousing and storage																		
Electricity																		
IT and Telecom																		
Transportation																		
Production inputs																		
Processing the production inputs																		
Standard setting																		
Quality culture																		
Quality infrastructure																		
Distribution system																		
Business linkages																		
Pricing mechanisms																		
Investment climate																		
Social and environmental sustainability																		

**Key:**

Shaded cells indicates correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 6 = **252**

Correspondence of DTIS to the criteria = **36 (14%)**

**COUNTRY: BURUNDI**

Commodities: 1. Coffee 2. Tea 3. Cotton

CRITERION	POLICY			INSTITUTION			ENTERPRISE		
	1	2	3	1	2	3	1	2	3
Warehousing and storage									
Electricity									
IT and Telecom									
Transportation									
Production inputs									
Processing the production inputs									
Standard setting									
Quality culture									
Quality infrastructure									
Distribution system									
Business linkages									
Pricing mechanisms									
Investment climate									
Social and environmental sustainability									

**Key:**

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Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 3 = **126**

Correspondence of DTIS to the criteria = **27 (21%)**

**COUNTRY: CAMBODIA**

Commodities: 1. Rice 2. Fisheries

CRITERION	POLICY		INSTITUTION		ENTERPRISE	
	1	2	1	2	1	2
Warehousing and storage						
Electricity						
IT and Telecom						
Transportation						
Production inputs						
Processing the production inputs						
Standard setting						
Quality culture						
Quality infrastructure						
Distribution system						
Business linkages						
Pricing mechanisms						
Investment climate						
Social and environmental sustainability						

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 2 = **84**

Correspondence of DTIS to the criteria = **41 (49%)**

**COUNTRY: CENTRAL AFRICAN REPUBLIC**

Commodities: 1. Coffee 2. Timber 3. Diamond

CRITERION	POLICY			INSTITUTION			ENTERPRISE		
	1	2	3	1	2	3	1	2	3
Warehousing and storage									
Electricity									
IT and Telecom									
Transportation									
Production inputs									
Processing the production inputs									
Standard setting									
Quality culture									
Quality infrastructure									
Distribution system									
Business linkages									
Pricing mechanisms									
Investment climate									
Social and environmental sustainability									

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 3 = **126**

Correspondence of DTIS to the criteria = **36 (29%)**

**COUNTRY: CHAD**

Commodities: 1. Cotton 2. Cattle 3. Petrol 4. Fisheries 5. Arabic Gum 6. Ground nut

CRITERION	POLICY						INSTITUTION						ENTERPRISE					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
Warehousing and storage																		
Electricity																		
IT and Telecom																		
Transportation																		
Production inputs																		
Processing the production inputs																		
Standard setting																		
Quality culture																		
Quality infrastructure																		
Distribution system																		
Business linkages																		
Pricing mechanisms																		
Investment climate																		
Social and environmental sustainability																		

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x no. of commodities) = 14 x 3 x 6 = **252**

Correspondence of DTIS to the criteria = **57 (23%)**

**COUNTRY: COMOROS**

Commodities: 1. Vanilla 2. Clove 3. Ylang Ylang 4. Fisheries

CRITERION	POLICY				INSTITUTION				ENTERPRISE			
	1	2	3	4	1	2	3	4	1	2	3	4
Warehousing and storage												
Electricity												
IT and Telecom												
Transportation												
Production inputs												
Processing the production inputs												
Standard setting												
Quality culture												
Quality infrastructure												
Distribution system												
Business linkages												
Pricing mechanisms												
Investment climate												
Social and environmental sustainability												

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 4 = **168**

Correspondence of DTIS to the criteria = **47 (28%)**

**COUNTRY: DJIBOUTI**

Commodities: 1. Salt 2. Livestock 3. Fisheries

CRITERION	POLICY			INSTITUTION			ENTERPRISE		
	1	2	3	1	2	3	1	2	3
Warehousing and storage									
Electricity									
IT and Telecom									
Transportation									
Production inputs									
Processing the production inputs									
Standard setting									
Quality culture									
Quality infrastructure									
Distribution system									
Business linkages									
Pricing mechanisms									
Investment climate									
Social and environmental sustainability									

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 3 = **126**

Correspondence of DTIS to the criteria = **33 (26%)**



**COUNTRY: ETHIOPIA**

Commodities: 1.Cereals 2. Coffee 3. Sugar 4. Livestock & meat 5. Hides & skins

CRITERION	POLICY					INSTITUTION					ENTERPRISE				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
Warehousing and storage															
Electricity															
IT and Telecom															
Transportation															
Production inputs															
Processing the production inputs															
Standard setting															
Quality culture															
Quality infrastructure															
Distribution system															
Business linkages															
Pricing mechanisms															
Investment climate															
Social and environmental sustainability															

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 5 = **210**

Correspondence of DTIS to the criteria = **30 (14%)**

**COUNTRY: THE GAMBIA**

Commodities: 1. Ground Nuts 2. Cotton 3. Sesame 4. Cashew 5. Fisheries

CRITERION	POLICY					INSTITUTION					ENTERPRISE				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
Warehousing and storage															
Electricity															
IT and Telecom															
Transportation															
Production inputs															
Processing the production inputs															
Standard setting															
Quality culture															
Quality infrastructure															
Distribution system															
Business linkages															
Pricing mechanisms															
Investment climate															
Social and environmental sustainability															

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x no. of Commodities) = 14 x 3 x 5 = **210**

Correspondence of DTIS to the criteria = **41 (20%)**

**COUNTRY: GUINEA**

Commodities: 1. Coffee 2. Cotton 3. Rubber 4. Rice 5. Pineapples 6. Mangoes 7. Potatoes 8. Fishing 9. Mining

CRITERION	POLICY									INSTITUTION									ENTERPRISE								
	1	2	3	4	5	6	7	8	9	1	2	3	4	5	6	7	8	9	1	2	3	4	5	6	7	8	9
Warehousing and storage																											
Electricity																											
IT and Telecom																											
Transportation																											
Production inputs																											
Processing the production inputs																											
Standard setting																											
Quality culture																											
Quality infrastructure																											
Distribution system																											
Business linkages																											
Pricing mechanisms																											
Investment climate																											
Social and environmental sustainability																											

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 9 = **378**

Correspondence of DTIS to the criteria = **33 (9%)**

**COUNTRY: LAO PDR**

Commodities: 1. Wood products 2. Coffee

CRITERION	POLICY		INSTITUTION		ENTERPRISE	
	1	2	1	2	1	2
Warehousing and storage						
Electricity						
IT and Telecom						
Transportation						
Production inputs						
Processing the production inputs						
Standard setting						
Quality culture						
Quality infrastructure						
Distribution system						
Business linkages						
Pricing mechanisms						
Investment climate						
Social and environmental sustainability						

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 2 = **84**

Correspondence of DTIS to the criteria = **20 (24%)**

**COUNTRY: LIBERIA**

Commodities: 1.Tree crops 2. Rubber 3. Oil Palm 4. Cocoa 5. Mining & Petroleum 6. Wood products 7. Fisheries

CRITERION	POLICY							INSTITUTION							ENTERPRISE							
	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	
Warehousing and storage																						
Electricity																						
IT and Telecom																						
Transportation																						
Production inputs																						
Processing the production inputs																						
Standard setting																						
Quality culture																						
Quality infrastructure																						
Distribution system																						
Business linkages																						
Pricing mechanisms																						
Investment climate																						
Social and environmental sustainability																						

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 7= **294**

Correspondence of DTIS to the criteria = **64 (22%)**

**COUNTRY: MADAGASCAR**

Commodities: 1. Vanilla 2. Cotton 3. Sugar 4. Rice 5. Shrimp 6. Mining resources

CRITERION	POLICY						INSTITUTION						ENTERPRISE					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
Warehousing and storage																		
Electricity																		
IT and Telecom																		
Transportation																		
Production inputs																		
Processing the production inputs																		
Standard setting																		
Quality culture																		
Quality infrastructure																		
Distribution system																		
Business linkages																		
Pricing mechanisms																		
Investment climate																		
Social and environmental sustainability																		

**Key:**

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Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 6 = **252**

Correspondence of DTIS to the criteria = **34 (13%)**

**COUNTRY: MALAWI**

Commodities: 1. Tobacco 2. Tea 3. Sugar 4. Cotton 5. Groundnut 6. Paprika

CRITERION	POLICY						INSTITUTION						ENTERPRISE					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
Warehousing and storage																		
Electricity																		
IT and Telecom																		
Transportation																		
Production inputs																		
Processing the production inputs																		
Standard setting																		
Quality culture																		
Quality infrastructure																		
Distribution system																		
Business linkages																		
Pricing mechanisms																		
Investment climate																		
Social and environmental sustainability																		

**Key:**

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Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3x 6 = **252**

Correspondence of DTIS to the criteria = **49 (19%)**

**COUNTRY: MALDIVES**

Commodities: 1. Fisheries

CRITERION	POLICY	INSTITUTION	ENTERPRISE
Warehousing and storage			
Electricity			
IT and Telecom			
Transportation			
Production inputs			
Processing the production inputs			
Standard setting			
Quality culture			
Quality infrastructure			
Distribution system			
Business linkages			
Pricing mechanisms			
Investment climate			
Social and environmental sustainability			

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 1 = **42**Correspondence of DTIS to the criteria = **20 (48%)**



**COUNTRY: MALI**

Commodities: 1. Coarse grains 2. Cotton 3. Nuts & oil seeds 4. Sugar 5. Fruits & vegetables 6. Livestock

CRITERION	POLICY						INSTITUTION						ENTERPRISE					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
Warehousing and storage																		
Electricity																		
IT and Telecom																		
Transportation																		
Production inputs																		
Processing the production inputs																		
Standard setting																		
Quality culture																		
Quality infrastructure																		
Distribution system																		
Business linkages																		
Pricing mechanisms																		
Investment climate																		
Social and environmental sustainability																		

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 6 = **252**

Correspondence of DTIS to the criteria = **30 (12%)**

**COUNTRY: MAURITANIA**

Commodities: 1. Fisheries 2. Rice 3. Cattle

CRITERION	POLICY			INSTITUTION			ENTERPRISE		
	1	2	3	1	2	3	1	2	3
Warehousing and storage									
Electricity									
IT and Telecom									
Transportation									
Production inputs									
Processing the production inputs									
Standard setting									
Quality culture									
Quality infrastructure									
Distribution system									
Business linkages									
Pricing mechanisms									
Investment climate									
Social and environmental sustainability									

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention) = 14 x 3 x 3 = **126**

Correspondence of DTIS to the criteria = **40 (32%)**

**COUNTRY: MOZAMBIQUE**

Commodities: 1. Cashew 2. Coconut 3. Cotton 4. Horticulture 5. Rice 6. Sugar 7. Tobacco

CRITERION	POLICY							INSTITUTION							ENTERPRISE							
	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	
Warehousing and storage																						
Electricity																						
IT and Telecom																						
Transportation																						
Production inputs																						
Processing the production inputs																						
Standard setting																						
Quality culture																						
Quality infrastructure																						
Distribution system																						
Business linkages																						
Pricing mechanisms																						
Investment climate																						
Social and environmental sustainability																						

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x no. of commodities) = 14 x 3 x 7 = **294**

Correspondence of DTIS to the criteria = **57 (19%)**

**COUNTRY: NEPAL**

Commodities: 1. Tea

CRITERION	POLICY	INSTITUTION	ENTERPRISE
Warehousing and storage			
Electricity			
IT and Telecom			
Transportation			
Production inputs			
Processing the production inputs			
Standard setting			
Quality culture			
Quality infrastructure			
Distribution system			
Business linkages			
Pricing mechanisms			
Investment climate			
Social and environmental sustainability			

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention) = 14 x 3 x 1 = **42**Correspondence of DTIS to the criteria = **11 (26%)**

**COUNTRY: RWANDA**

Commodities: 1. Coffee 2. Tea

CRITERION	POLICY		INSTITUTION		ENTERPRISE	
	1	2	1	2	1	2
Warehousing and storage						
Electricity						
IT and Telecom						
Transportation						
Production inputs						
Processing the production inputs						
Standard setting						
Quality culture						
Quality infrastructure						
Distribution system						
Business linkages						
Pricing mechanisms						
Investment climate						
Social and environmental sustainability						

**Key:**

Shaded areas indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention) = 14 x 3 x 2 = **84**

Correspondence of DTIS to the criteria = **21 (25%)**

**COUNTRY: SAO TOME E PRINCIPE**

Commodities: 1. Cocoa 2. Fisheries 3. Forests

CRITERION	POLICY			INSTITUTION			ENTERPRISE		
	1	2	3	1	2	3	1	2	3
Warehousing and storage									
Electricity									
IT and Telecom									
Transportation									
Production inputs									
Processing the production inputs									
Standard setting									
Quality culture									
Quality infrastructure									
Distribution system									
Business linkages									
Pricing mechanisms									
Investment climate									
Social and environmental sustainability									

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention) = 14 x 3 x 3 = **126**

Correspondence of DTIS to the criteria = **15 (12%)**

**COUNTRY: SENEGAL**

Commodities: 1. Groundnut/Peanut 2. Cotton 3. Fruits & Vegetables 4. Fisheries

CRITERION	POLICY				INSTITUTION				ENTERPRISE			
	1	2	3	4	1	2	3	4	1	2	3	4
Warehousing and storage												
Electricity												
IT and Telecom												
Transportation												
Production inputs												
Processing the production inputs												
Standard setting												
Quality culture												
Quality infrastructure												
Distribution system												
Business linkages												
Pricing mechanisms												
Investment climate												
Social and environmental sustainability												

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention) = 14 x 3 x 4 = **168**

Correspondence of DTIS to the criteria = **48 (29%)**

**COUNTRY: SIERRA LEONE**

Commodities: 1. Cocoa 2. Coffee 3. Oil Palm 4. Cashew 5. Rice 6. Cassava (Gari) 7. Ginger 8. Pissava 9. Fisheries 10. Mining

CRITERION	POLICY									
	1	2	3	4	5	6	7	8	9	10
Warehousing and storage										
Electricity										
IT and Telecom										
Transportation										
Production inputs										
Processing the production inputs										
Standard setting										
Quality culture										
Quality infrastructure										
Distribution system										
Business linkages										
Pricing mechanisms										
Investment climate										
Social and environmental sustainability										

**Key:**

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Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 10 = **420**

Correspondence of DTIS to the criteria = **53 (13%)**



SIERRA LEONE (continued)

CRITERION	INSTITUTION										ENTERPRISE										
	1	2	3	4	5	6	7	8	9	10	1	2	3	4	5	6	7	8	9	10	
Warehousing and storage																					
Electricity																					
IT and Telecom																					
Transportation																					
Production inputs																					
Processing the production inputs																					
Standard setting																					
Quality culture																					
Quality infrastructure																					
Distribution system																					
Business linkages																					
Pricing mechanisms																					
Investment climate																					
Social and environmental sustainability																					

**COUNTRY: TANZANIA**

Commodities: 1. Cashew 2.Coffee 3. Cotton 4. Tea 5. Horticulture & Floriculture 6. Spices 7. Fish

CRITERION	POLICY							INSTITUTION							ENTERPRISE						
	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7
Warehousing and storage																					
Electricity																					
IT and Telecom																					
Transportation																					
Production inputs																					
Processing the production inputs																					
Standard setting																					
Quality culture																					
Quality infrastructure																					
Distribution system																					
Business linkages																					
Pricing mechanisms																					
Investment climate																					
Social and environmental sustainability																					

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention) = 14 x 3 x 7 = **294**

Correspondence of DTIS to the criteria = **73 (25%)**

**COUNTRY: UGANDA**

Commodities: 1. Coffee 2. Tea 3. Cotton 4. Fish 5. Horticulture & Floriculture

CRITERION	POLICY					INSTITUTION					ENTERPRISE				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
Warehousing and storage															
Electricity															
IT and Telecom															
Transportation															
Production inputs															
Processing the production inputs															
Standard setting															
Quality culture															
Quality infrastructure															
Distribution system															
Business linkages															
Pricing mechanisms															
Investment climate															
Social and environmental sustainability															

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 5 = **210**

Correspondence of DTIS to the criteria = **44 (21%)**

**COUNTRY: VANUATU**

Commodities: 1. Copra 2. Cocoa 3. Kava 4. Coffee 5. Vanilla 6. Timber 7. Fisheries

CRITERION	POLICY							INSTITUTION							ENTERPRISE							
	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	
Warehousing and storage																						
Electricity																						
IT and Telecom																						
Transportation																						
Production inputs																						
Processing the production inputs																						
Standard setting																						
Quality culture																						
Quality infrastructure																						
Distribution system																						
Business linkages																						
Pricing mechanisms																						
Investment climate																						
Social and environmental sustainability																						

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3x 7= **294**

Correspondence of DTIS to the criteria = **43 (15%)**

**COUNTRY: YEMEN**

Commodities: 1. Fisheries 2. Qat

CRITERION	POLICY		INSTITUTION		ENTERPRISE	
	1	2	1	2	1	2
Warehousing and storage						
Electricity						
IT and Telecom						
Transportation						
Production inputs						
Processing the production inputs						
Standard setting						
Quality culture						
Quality infrastructure						
Distribution system						
Business linkages						
Pricing mechanisms						
Investment climate						
Social and environmental sustainability						

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x No. of commodities) = 14 x 3 x 2 = **84**

Correspondence of DTIS to the criteria = **14 (17%)**

**COUNTRY: ZAMBIA**

Commodities: 1. Cotton 2. Tobacco 3. Coffee 4. Paprika 5. Processed food 6. Gemstones

CRITERION	POLICY						INSTITUTION						ENTERPRISE					
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
Warehousing and storage																		
Electricity																		
IT and Telecom																		
Transportation																		
Production inputs																		
Processing the production inputs																		
Standard setting																		
Quality culture																		
Quality infrastructure																		
Distribution system																		
Business linkages																		
Pricing mechanisms																		
Investment climate																		
Social and environmental sustainability																		

**Key:**

Shaded cells indicate correspondence of DTIS text with criterion

Blank cells indicate absence of DTIS text with respect to the criterion

Total no. of cells (No. of criteria x Levels of intervention x no. of commodities) = 14 x 3 x 6 = **252**

Correspondence of DTIS to the criteria = **37 (14%)**